



# MV Technology Solutions

## COMPANY PROFILE & CAPABILITY STATEMENT

# COMPANY PROFILE

MV Technology Solutions is the leading supply partner of quality equipment to Energy and Railway market sectors customers throughout Australasia. Providing our customers with the highest quality and innovative range of products in the industry, excellent value and knowledgeable service with great support.

We undertake a complete range of activities for equipment supply, including initial product selection, product customisation, liaison with manufacturer factories, local technical support, contract management, transport/delivery logistics, installation support and after sales support.

MV Technology Solutions commenced operations in 2003 and is a majority Australian owned company with partial ownership from Horstmann GmbH, Germany, who are leaders in the manufacture and supply of equipment for the Energy and Railway market sectors globally since 1946.



## Our Mission

To be the leading supply partner of  
Energy and Rail Equipment to Australasia



## Our Vision

To be the preferred partner to our customers and suppliers



## Our Values

We understand that our success depends on the success of our customers.

Our philosophy has always been to provide products and services of exceptional quality, with an after-sales support culture that is second to none.

We pride ourselves on excellence in safety, innovation, product reliability and outstanding customer service.

# SOME OF OUR PARTNER CUSTOMERS



# OUR EXCLUSIVE SUPPLY PARTNERS

A major strength of MV Technology Solutions is our ability to provide our customers with the expertise required to make the best possible technology choices on offer. Market leading product ranges are an excellent starting point.

The combination, customisation and placement required to deliver a complete solution in our specific geographic environment is our key capability.

At MV Technology Solutions, we collaborate closely with our partners, combining the technical expertise and knowledge needed to develop innovative solutions to our local markets. We are ready and have the expertise to work alongside you to identify requirements and respective solutions.



## Our Difference

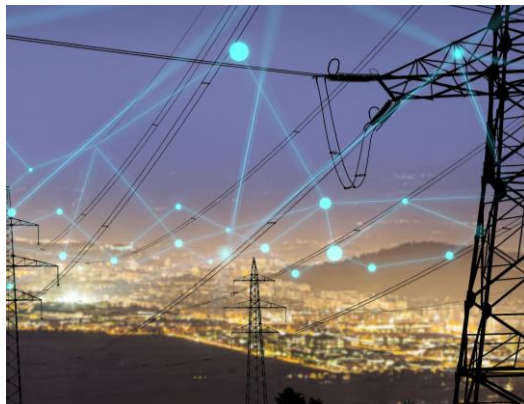
Our strength comes from our supply partners, who are global leaders and experts in their field, and our support team of highly skilled and experienced staff.

Together we assist our clients with technical compliance, product selection, installation, commissioning and training.

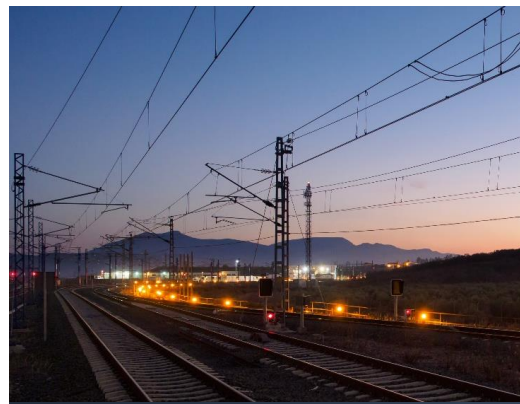
We can also facilitate the development and implementation of tailor-made, customer-focused solutions.



# OUR MARKET SEGMENTS



ENERGY DISTRIBUTION



RAILWAY ELECTRIFICATION



ROLLING STOCK



DATA MANAGEMENT

# ENERGY DISTRIBUTION

## Product Offering

- Cable Seals & Entry System
- Fault Circuit Indicators & Condition Monitoring
- Low Voltage Network Monitoring
- MV Air Insulated Disconnectors & Switches
- PF Solvent | Electrical Cleaning Solvent
- Power Reactors
- Power Resistors and NERs
- Ripple Control Equipment
- Surge Arresters
- Voltage Detection Systems
- Voltage Detectors and Phase Comparators
- Data Management







# RAILWAY ELECTRIFICATION

## Product Offering

- Air Insulated Switches and Disconnectors
- Catenary Accessories
- Fault Circuit Indicators & Condition Monitoring
- Motor Operated Actuating Devices
- Neutral Sections and Phase Brakes
- PF Solvent | Electrical Cleaning Solvent
- Power Reactors
- Power Resistors and NERs
- Section Insulators
- Surge Arresters
- Tension Balance Weights
- Voltage Detection Systems
- Voltage Detectors and Phase Comparators
- Data Management



# ROLLING STOCK ON-BOARD ELECTRONICS

## Product Offering

- Data Acquisition and Recording
- Visualisation Solutions and Speed Indicators
- Speed Sensing and Odometry
- Control, Protection and I/O
- Energy Metering
- Gateways
- MVB Based Communication
- Power Resistors
- Train Backbone Communication
- EVA+ Rail Data Management





# DATA MANAGEMENT

## Product Offering

- DeepGrid® - Electrical Grid Visibility
- EVA+ Rail Data – Fleet Activity Data
- iHost – Grid Data Analytics and Protocol Conversion



# OUR CAPABILITIES



MARKETING & SALES



ENGINEERING & SUPPORT



LOCAL STOCK



AFTER-SALES SERVICES





# MARKETING & SALES

Our local sales team works closely with our customers to identify their needs and propose them the most valuable solutions contributing to the success of their projects.

We offer off the shelf solutions and custom equipment to meet your unique requirements if needed.

We can design tailor-made solutions via our high-quality supply partner network.

# ENGINEERING & SUPPORT

Our experienced staff members are always ready to provide our customers with a strong support and dedicated services throughout all equipment purchase and installation phases.

We can also facilitate the development and implementation of tailor-made, customer-focused solutions.







# LOCAL STOCK HOLDING

Our local based warehouses provides customers with distribution of equipment quickly.

Which enables us to respond to customers if unplanned interruptions occur to their standard supply chain, minimising impact to their day-to-day operations.

# MAINTENANCE & AFTER-SALES SERVICES

Our local service point supports our customers through technical support and the delivery of original equipment manufacture parts, as well as the execution of preventive maintenance and repair of our equipment during its entire lifetime.





# Your reliable equipment partner



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